



# NMTC PROGRAM AWARD BOOK

CY 2017

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*The CDFI Fund is an equal opportunity provider.*



# THE NEW MARKETS TAX CREDIT PROGRAM

The New Markets Tax Credit Program (NMTC Program) helps economically distressed communities attract private investment capital. This federal tax credit helps to fill project financing gaps by enabling investors to make larger investments than would otherwise be possible. Communities benefit from the jobs associated with these investments, as well as greater access to public facilities, goods, and services such as manufacturing, food, retail, housing, health, technology, energy, education, and childcare.

Through the NMTC Program, the CDFI Fund allocates tax credit authority to Community Development Entities (CDEs) through a competitive application process. CDEs are financial intermediaries through which investment capital flows from an investor to a qualified business located in a low-income community. CDEs use their authority to offer tax credits to investors in exchange for equity in the CDE. With these capital investments, CDEs can make loans and investments to businesses operating in distressed areas that have better rates and terms and more flexible features than the market. The NMTC Program helps to offset the perceived or real risk of investing in distressed and low-income communities. In exchange for investing in CDEs, investors claim a tax credit worth 39 percent of their original CDE equity stake, which is claimed over a seven-year period. In addition to receiving a tax benefit, investors have the advantage of entering new, unsaturated markets before their competitors, thereby increasing their chances of success. The NMTC Program enables investors to gain recognition for supporting the revitalization of America's communities.

## NMTC PROGRAM HISTORY:

- In the 14 rounds to date, the CDFI Fund has made 1,105 allocation awards totaling \$54 billion in tax credit authority, including \$3 billion in Recovery Act awards and \$1 billion that was specifically set aside for recovery and redevelopment in the wake of Hurricane Katrina.
- \$44 billion in New Markets Tax Credits have been invested in low-income communities since the program's inception through FY 2017.

## IMPACT OF NMTC PROGRAM:

**For every \$1** invested by the federal government, **the NMTC Program generates over \$8** of private investment.

Since its inception, **the NMTC Program has** supported the construction of 85 million square feet of manufacturing space, 63 million square feet of office space, and 43 million square feet of retail space.

The IRS's NMTC Program regulations generally require that at least 85 percent of QEI proceeds be invested in Qualified Low-Income Community Investments (QLICs). All 73 of the 2017 allocatees indicated that they would invest at least 95 percent of QEI dollars into QLICs. In real dollars, this means **at least \$444 million** above and beyond what is minimally required by the NMTC Program will be **invested in low-income communities**.

GEOGRAPHIC LOCATION  
OF ALLOCATEES

73

THE 73 ALLOCATEES ARE  
HEADQUARTERED IN 29 DIFFERENT  
STATES, THE DISTRICT OF COLUMBIA,  
AND GUAM

35 35 OF THE ALLOCATEES  
(OR 47.9 PERCENT) WILL FOCUS  
INVESTMENT ACTIVITIES ON  
A NATIONAL SERVICE AREA;

15 15 OF THE ALLOCATEES  
(OR 20.5 PERCENT) WILL  
FOCUS ON A MULTI-STATE  
SERVICE AREA;

11 11 OF THE ALLOCATEES  
(OR 15.1 PERCENT) WILL FOCUS  
ACTIVITIES ON A STATEWIDE  
SERVICE AREA;

12 AND 12 OF THE ALLOCATEES  
(OR 16.4 PERCENT) WILL FOCUS  
ON LOCAL MARKETS  
(E.G., A CITYWIDE OR  
COUNTYWIDE AREA).

INVESTMENT ACTIVITIES

*Approximately \$2.393 billion  
(70 percent) of NMTC  
investment proceeds will  
likely be used to finance  
and support loans to or  
investments in operating  
businesses in low-income  
communities.*

*Approximately \$1.026 billion  
(30 percent) of NMTC  
investment proceeds will likely  
be used to finance and support  
real estate projects in  
low-income communities.*

URBAN VS. RURAL INVESTMENT AREA\*

APPROXIMATELY  
**\$1.981  
BILLION**  
WILL BE INVESTED  
IN MAJOR URBAN  
AREAS

APPROXIMATELY  
**\$757.4  
MILLION**  
WILL BE INVESTED  
IN MINOR URBAN  
AREAS

APPROXIMATELY  
**\$680.5  
MILLION**  
WILL BE INVESTED  
IN RURAL AREAS

\*Based on initial estimates of 2017 allocatees

CDFIs vs. Non-CDFIs

39.7%

of the allocatees are certified Community  
Development Financial Institutions (CDFIs)  
or subsidiaries of certified CDFIs. They received  
allocations totaling \$1.435 billion.

# LIST OF ALLOCATION RECIPIENTS

Name of Allocatee	City	State	Service Area	Allocated Amount
AltCap	Kansas City	MO	Local	\$ 55,000,000
Atlanta Emerging Markets, Inc.	Atlanta	GA	Local	\$ 60,000,000
Building America CDE, Inc.	Washington	DC	National	\$ 55,000,000
Capital Impact Partners	Arlington	VA	National	\$ 65,000,000
Carver Financial Corporation	Savannah	GA	National	\$ 30,000,000
CBKC CDC, L.L.C.	Kansas City	MO	Multi-state	\$ 55,000,000
Central States Development Partners, Inc.	Rock Island	IL	National	\$ 20,000,000
Central Valley NMTC Fund, LLC	Fresno	CA	Local	\$ 55,000,000
Chickasaw Nation Community Development Endeavor LLC	Ada	OK	National	\$ 30,000,000
Cincinnati Development Fund, Inc.	Cincinnati	OH	Multi-state	\$ 50,000,000
Cinnaire New Markets LLC	Lansing	MI	Multi-state	\$ 65,000,000
Citibank NMTC Corporation	New York	NY	National	\$ 65,000,000
Civic Builders, Inc.	New York	NY	National	\$ 40,000,000
Community Development Finance Alliance	Salt Lake City	UT	Statewide (or territory-wide)	\$ 40,000,000
Community Health Center Capital Fund, Inc.	Boston	MA	National	\$ 40,000,000
Community Loan Fund of New Jersey, Inc.	New Brunswick	NJ	Statewide (or territory-wide)	\$ 40,000,000
Consortium America, LLC	Washington	DC	National	\$ 55,000,000
Corporation for Supportive Housing	New York	NY	National	\$ 50,000,000
Dakotas America, LLC	Renner	SD	National	\$ 75,000,000
Dallas Development Fund	Dallas	TX	Local	\$ 55,000,000
Danville, Virginia CDE, Inc.	Danville	VA	Local	\$ 35,000,000
DV Community Investment, LLC	Phoenix	AZ	National	\$ 50,000,000

Name of Allocatee	City	State	Service Area	Allocated Amount
Empowerment Reinvestment Fund, LLC	New York	NY	National	\$ 40,000,000
ESIC New Markets Partners LP	Columbia	MD	National	\$ 50,000,000
FirstPathway Community Development, LLC	Milwaukee	WI	Multi-state	\$ 15,000,000
First-Ring Industrial Redevelopment Enterprise, Inc.	West Allis	WI	Local	\$ 35,000,000
Florida Community Loan Fund, Inc.	Orlando	FL	Statewide (or territory-wide)	\$ 45,000,000
Fort Wayne New Markets Revitalization Fund, LLC	Ft Wayne	IN	Local	\$ 55,000,000
French Lick Redevelopment CDE LLC	Paoli	IN	Statewide (or territory-wide)	\$ 15,000,000
Guam Community Development Enterprise LLC	Tamuning	GU	Statewide (or territory-wide)	\$ 20,000,000
Harbor Bankshares Corporation	Baltimore	MD	Multi-state	\$ 55,000,000
HEDC New Markets, Inc	New York	NY	National	\$ 50,000,000
Hope Enterprise Corporation	Jackson	MS	Multi-state	\$ 30,000,000
Los Angeles Development Fund	Los Angeles	CA	Local	\$ 50,000,000
Low Income Investment Fund	San Francisco	CA	National	\$ 60,000,000
MetaFund Corporation (f.k.a. Oklahoma MetaFund CDC)	Oklahoma City	OK	Multi-state	\$ 30,000,000
MHIC NE New Markets CDE II LLC	Boston	MA	Multi-state	\$ 65,000,000
Mid-City Community CDE, LLC	Bethesda	MD	National	\$ 40,000,000
Midwest Renewable Capital, LLC	Grimes	IA	National	\$ 65,000,000
Montana Community Development Corporation	Missoula	MT	Multi-state	\$ 65,000,000
National Community Investment Fund	Chicago	IL	National	\$ 55,000,000
National New Markets Fund, LLC	Los Angeles	CA	National	\$ 50,000,000
National Trust Community Investment Corporation	Washington	DC	National	\$ 60,000,000
Nonprofit Finance Fund	New York	NY	National	\$ 65,000,000
Northern California Community Loan Fund	San Francisco	CA	Statewide (or territory-wide)	\$ 60,000,000
NYCR-CDE, LLC	New York	NY	Local	\$ 20,000,000

Name of Allocatee	City	State	Service Area	Allocated Amount
Opportunity Fund Northern California	San Jose	CA	Statewide (or territory-wide)	\$ 40,000,000
Partners for the Common Good	Washington	DC	National	\$ 15,000,000
PeopleFund NMTC LLC	Austin	TX	Statewide (or territory-wide)	\$ 30,000,000
PIDC Community Capital	Philadelphia	PA	Local	\$ 60,000,000
Prestamos, CDFI, LLC	Phoenix	AZ	Multi-state	\$ 30,000,000
Primary Care Development Corporation	New York	NY	National	\$ 60,000,000
Raza Development Fund, Inc.	Phoenix	AZ	National	\$ 55,000,000
REI Development Corp.	Durant	OK	Statewide (or territory-wide)	\$ 60,000,000
Reinvestment Fund, Inc., The	Philadelphia	PA	National	\$ 70,000,000
Rural Development Partners LLC	Mason City	IA	National	\$ 75,000,000
San Francisco Community Investment Fund	San Francisco	CA	Local	\$ 30,000,000
Southside Community Optimal Redevelopment Enterprise, LLC	Chicago	IL	Multi-state	\$ 45,000,000
St. Louis Development Corporation	St. Louis	MO	Local	\$ 35,000,000
Stonehenge Community Development, LLC	Baton Rouge	LA	National	\$ 35,000,000
SunTrust Community Development Enterprises, LLC	Atlanta	GA	National	\$ 70,000,000
TD Community Development Corporation	Greenville	SC	National	\$ 60,000,000
The Community Builders CDE LLC	Boston	MA	National	\$ 50,000,000
The Housing Partnership Network, Inc.	Boston	MA	National	\$ 30,000,000
The Innovate Fund, LLC	Greenville	SC	Statewide (or territory-wide)	\$ 55,000,000
The Rose Urban Green Fund, LLC	Denver	CO	National	\$ 45,000,000
TransPecos Development Corp	San Antonio	TX	Statewide (or territory-wide)	\$ 65,000,000
UB Community Development LLC	Atmore	AL	Multi-state	\$ 55,000,000
USBCDE, LLC	St. Louis	MO	National	\$ 70,000,000
Vermont Rural Ventures, Inc.	Burlington	VT	Multi-state	\$ 60,000,000

Name of Allocatee	City	State	Service Area	Allocated Amount
Waveland Community Development, LLC	Milwaukee	WI	National	\$ 30,000,000
WesBanco Bank Community Development Corp.	Wheeling	WV	Multi-state	\$ 40,000,000
Whitney New Markets Fund, LLC	New Orleans	LA	Multi-state	\$ 50,000,000





## KEY HIGHLIGHTS:

### APPLICANTS VS. ALLOCATEES

230 CDEs applied for allocations, requesting a total of approximately \$16.2 billion in allocations. The CDFI Fund made allocation awards totaling \$3.5 billion, or about 21.6 percent of the total amount requested by applicants, to 73 CDEs (or 32 percent of the total applicant pool).

### MINORITY- OR NATIVE-OWNED OR CONTROLLED ENTITIES

13 of the allocatees (or 17.8 percent) are minority- or Native-owned or controlled entities. They received allocations totaling \$555 million.

### ECONOMICALLY DISTRESSED COMMUNITIES

All 73 of the allocatees committed to providing at least 75 percent of their investments in areas characterized by: 1) multiple indicia of distress; 2) significantly greater indicia of distress than required by NMTC Program rules; or 3) high unemployment rates.

### RURAL COMMUNITIES\*

14 allocatees met the criteria for "Rural CDE" designation. These 14 Rural CDEs received allocations totaling \$685 million. 32 allocatees (or about 44 percent) will be required to deploy some or all of their investments in non-metropolitan counties; totaling approximately \$685 million, or 20 percent of the QLICs to be made with this allocation round.

\*For further information, see the 2017 Notice of Allocation Authority.





## ADDITIONAL RESOURCES

Learn more about the New Markets Tax  
Credit Program: [www.cdfifund.gov/nmtc](http://www.cdfifund.gov/nmtc)

Explore where in the country New Markets  
Tax Credit Program awardees are serving:  
[www.cdfifund.gov/statesserved](http://www.cdfifund.gov/statesserved)

View previous award rounds of the CDFI Fund's  
programs: [www.cdfifund.gov/awards](http://www.cdfifund.gov/awards)

Visit [www.cdfifund.gov](http://www.cdfifund.gov) to learn about other  
CDFI Fund programs and how to apply.